

**City Manager's Report**

January 22, 2019 City Council Meeting

**Prepared by: James M. Ortega, Chief of Police****Item #: 12.4****Subject:** Adopt a Resolution:

1. Approving the purchase of three 2019 Dodge Charger patrol vehicles from Elk Grove Dodge Chrysler Jeep Ram in the amount of \$88,941.09 for the Police Department; and
2. Approving the purchase of emergency and safety equipment, radios, computers, decals, miscellaneous electronic equipment, and installation from Robinson's Automotive in the amount of \$43,650 for the said vehicles; and
3. Authorizing the Chief of Police or his designee to execute any documentation for the said purchases.

**Purpose:** To replace three existing patrol vehicles at the Police Department.

**Discussion:** The Police Department has three existing patrol vehicles that need to be replaced because they have met or exceeded their useful lives. The California Master Award Schedule (CMAS), which is the formal process used to identify equipment and services that meet the proposal specifications, identified the Dodge Charger as an approved patrol vehicle (CMAS Contract Number 1-18-23-14A). This vehicle came in at the lowest bid price while meeting all requirements for a safe and effective patrol vehicle.

Normally, patrol vehicles have to be specially ordered by the dealership. However, staff was fortunate in locating three Dodge Chargers at El Grove Dodge Chrysler Jeep Ram that were previously ordered by another Police Department and later cancelled. By purchasing these vehicles now, staff will be able to expedite the replacement of three existing aged vehicles quicker. The cost of this vehicle is \$29,647.03 with tax and fees. Purchase price for the three vehicles is \$88,941.09. The additional costs for emergency and safety equipment, radios, computers, decals, miscellaneous electronic equipment and installation to be performed by Robinson's Automotive totals \$14,550.00 per vehicle for a total of \$43,650.00.

**Cost:** Total purchase price for this vehicle purchase is as follows:

(3) Vehicles:	\$ 88,941.09
Equipment & Installation:	<u>43,650.00</u>
Total Cost:	<u>\$132,591.09</u>

**Budget Impact:** At its meeting held on November 27, 2018, the City Council authorized the Director of Finance to obtain financing options for thirteen pieces of equipment including three new Dodge Chargers in the amount of \$122,598 and a network server in the amount of \$10,831. Due to the cost of the three patrol vehicles being \$9,993 (\$132,591 - \$122,598) more than originally anticipated, staff is recommending the \$10,831 network server be excluded from the

capital lease. Staff has identified \$10,831 in savings within the existing General Fund capital outlay budget that can be used to purchase the network server. The Finance Department issued an RFP for a five-year capital lease in the amount of \$258,700 to finance the thirteen pieces of equipment and distributed the RFP to eleven reputable lending institutions. The City received three proposals, and the lowest responsive responsible bidder was identified as Opus Bank. The City is currently working with Opus Bank on the application process and drafting the associated lease agreement. Staff plans on presenting the lease agreement to the City Council on February 12, 2019 for review and approval.

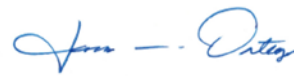
Opus Bank's proposal includes the reimbursement of identified equipment purchased as early as the date of the RFP which was December 21, 2018. Once the lease agreement has been approved by both parties, staff anticipates the City will receive reimbursement for the three Dodge Chargers in the amount of \$132,591.

**Recommendation:** Adopt a resolution:

1. Approving the purchase of the three 2019 Dodge Charger patrol vehicles from from Elk Grove Dodge Chrysler Jeep Ram in the amount of \$88,941.09 for the Police Department; and
2. Approving the purchase of emergency and safety equipment, radios, computers, decals, miscellaneous electronic equipment, and installation from Robinson's Automotive in the amount of \$43,650 for the said vehicles; and
3. Authorizing the Chief of Police or his designee to execute any documentation for the said purchases.



**M. Cleve Morris, City Manager**



**James M. Ortega, Chief of Police**

Attachment:

- Resolution